Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

CONFIDENTIAL

PAGE 01 KINSHA 04819 041054Z

54
ACTION EB-11

INFO OCT-01 AF-10 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 COME-00 DODE-00 FEAE-00 FPC-01 H-03 INR-10

INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01

SCI-06 SP-03 SS-20 STR-08 TRSE-00 DRC-01 /137 W
---------- 006689
R 040700Z JUN 74
FM AMEMBASSY KINSHASA
TO SECSTATE WASHDC 7969

C O N F I D E N T I A L KINSHASA 4819

E.O. 11652: GDS
TAGS: ENRG BTRA CG
SUBJECT: OIL DISTRIBUTION COMPANIES IN ZAIRE

REF: KINSHASA 4099

1. ACTING MOBIL REP MOLLARD TOLD CHARGE ON JUNE 3 THAT HE REASONABLY OPTIMISTIC ABOUT COURSE OF NEGO-TIATIONS WITH PETROZAIRE. ON MAY 31 PETROZAIRE DIRGEN MPEYE COUNTERSIGNED A MOBIL LETTER O INTENT, THUS INDICATING AGREEMENT IN PRINCIPLE TO A MOBIL PROPOSAL REGARDING AVIATION FUEL. UNDER THIS PROPOSAL MOBIL WOULD HAVE A MANAGEMENT CONTRACT FOR OPERATIONS CONNECTED WITH STORAGE AND DISTRIBUTION OF AVIATION FUEL IN EAIRE. IT WOULD PROVIDE TWO OR THREE MOBIL EXECUTIVES AND RECEIVE A MANAGEMENT FEE INVOLVING NO PROFIT FOR MOBIL. IN ADDITION MOBIL AND PETROZAIRE WOULD FORM A JOINT VENTURE COMPANY FOR MARKETING AVIATION FUEL IN ZAIRE WITH 50/50 SHARING OF PROFITS. MOBIL'S PREVIOUS SHARE OF AVIATION FUEL MARKET WAS 36 PERCENT (INITIATIVE FOR 50/50 DEAL CAME FROM PETROZAIRE, MOLLARD SAID).

3. PETROZAIRE HAS NOT YET FORMALLY REACTED TO A
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 KINSHA 04819 041054Z

SECOND MOBIL PROPOSAL CONCERNING MARKETING OF "GROUND

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

PRODUCTS." IN THIS MARKET MOBIL FORMERLY SOLD 23 PERCENT OF
FUEL AND 37 PERCENT OF LUBRICANTS. IT HAS PROPOSED AN
ASSOCIATION OF MOBIL (51 PERCENT) WITH IETROZAIRE (49 PERCENT) IN
HIS FIELD. MOLLARD UNDERSTANDS THAT FINA HAS ALSO
MADE A PROPOSAL TO GOZ CONCERNING GROUND PRODUCTS.

3. IN STRICT CONFIDENCE MOLLARD ALSO PASSED US COPY
OF MOBIL LETTER AND ENCLOSURES, DELIVERED
TO GOE
MAY 29, REQUESTING INDEMNIFICATION IN AMOUNT OF
2.6 MILLION DOLLARS FOR MOBIL OIL ZAIRE PROPERTIES
TAKEN OVER. ANDREW

CONFIDENTIAL

NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, PETROLEUM PRODUCTS, AGREEMENTS, STORAGE, PROFIT SHARING, PROPOSALS (BID), NEGOTIATIONS, INDEMNIFICATION, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Draft Date: 04 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974KINSHA04819
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D740141-0473
From: KINSHASA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740677/aaaacovp.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: KINSHASA 4099
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 04 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 SEP 2002 by boyleja>; APPROVED <13 FEB 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: OIL DISTRIBUTION COMPANIES IN ZAIRE
TAGS: ENRG, BTRA, CG, MOBIL, PETROZAIRE
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005